# ARIZONA DEPARTMENT OF ECONOMIC SECURITY DIVISION OF DEVELOPMENTAL DISABILITIES

## **REVISED THERAPY RATE STRUCTURE**

## METHODOLOGY, ASSUMPTIONS & RATE SCHEDULES

## EXCERPTS FROM PROPOSED RATEBOOK

PROPOSED EFFECTIVE DATE JANUARY 1, 2008

November 11, 2007

- 2. For Therapies:
- 2.1 One unit of evaluation equals one visit for evaluation.
- 2.2 The basis of payment for this service other than evaluation is an hourly unit of direct service time. Direct service time is the period of time spent with or on behalf of the consumer and verified by the consumer. When billing, the Qualified Vendor should round its direct service time to the nearest 15-minute increment, as illustrated in the examples below:
- If services were provided for 65 minutes, bill for 1 hour.
- If services were provided for 68 minutes, bill for 1.25 hour.
- If services were provided for 50 minutes, bill for 0.75 hour.
- 2.3 In no event will more than three consumers receive the same service with a single direct service staff person at the same time.
- 2.4 Clinical and Natural setting. A clinical setting includes the office or central location of the provider and generally requires the consumer to travel to the provider specifically to receive the service. A Natural setting includes the client's home and community settings, such as a park, restaurant, child care provider, etc, in which persons without disabilities participate.
- 2.5 The Medically Underserved adjustment is only applied to Ongoing Therapies. The Medically Underserved adjustment will not apply to therapy evaluation services.
- 2.5.1 The Division has designated client zip codes in the state as Medically Underserved at three tier levels.
- Services provided in Base Rate will receive the service model rate, or the floor rate, whichever is greater.
- Services provided in Tier 1 areas will receive a 10% premium over the model rate as noted on the rate schedule.
- Services provided in Tier 2 areas will receive a 25% premium over the model rate as noted on the rate schedule.
- Services provided in Tier 3 areas will receive a 50% premium over the model rate as noted on the rate schedule.
- See Appendix 2 for the designation of client zip codes by tier levels.

Description	Unit of Service	Multiple Clients	Benchmark Rate	Adopted Rate
Occupational Therapy				
Occupational Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate	Client Hour	1	\$57.52	\$62.80
Occupational Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate	Client Hour	2	\$35.95	\$39.25
Occupational Therapy/Early Intervention, Clinical Setting, 3 Client, Base Rate	Client Hour	3	\$28.76	\$31.40
Occupational Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 1	Client Hour	1	\$63.27	\$63.27
Occupational Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 1	Client Hour	2	\$39.54	\$39.54
Occupational Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 1	Client Hour	3	\$31.64	\$31.64
Occupational Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 2	Client Hour	1	\$71.90	\$71.90
Occupational Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 2	Client Hour	2	\$44.94	\$44.94
Occupational Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 2	Client Hour	3	\$35.95	\$35.95

Occupational Therapy/Early Intervention, Clinical Setting, 1 Client, Client Hour 1 S86.28 S86	Description	Unit of Service	Multiple Clients		Benchmark Rate		Adopted Rate
Tier 3 Client Hour 2 \$53.93  Coccupational Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 1 \$77.94  Cocupational Therapy/Early Intervention, Natural Setting, 1 Client, Base Rate  Occupational Therapy/Early Intervention, Natural Setting, 2 Client, Base Rate  Occupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 2 \$48.71  Sase Rate  Occupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 3 \$38.97  Occupational Therapy/Early Intervention, Natural Setting, 1 Client, Client Hour 1 \$85.73  Sase Rate  Occupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 2 \$53.58  Cocupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 3 \$42.87  Cocupational Therapy/Early Intervention, Natural Setting, 1 Client, Client Hour 4 \$97.43  Cocupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 5 \$97.43  Cocupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 1 \$99.43  Sase Rate \$48.72  Cocupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 2 \$60.89  Sase Rate \$48.72  Cocupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 3 \$48.72  Sase Rate \$48.72  Cocupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 5 \$73.07  Sase Rate Sase Rate \$60.89  Cocupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 5 \$73.07  Cocupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 5 \$73.07  Cocupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 5 \$73.07  Cocupational Therapy/Early Intervention Evaluation, Natural Setting, 5 Client, Client Hour 5 \$73.07  Cocupational Therapy/Early Intervention Evaluation, Natural Setting, 5 Client, Client Hour 5 \$73.07  Cocupational Therapy/Early Intervention Evaluation, Natural Setting, 5 Client, Client Hour 5 \$75.52  Sase Rate Physicial Therapy/Early Intervention, Clinical Setting, 6 Client, Client Hour 5 \$35.95  Sa	Tier 3	Client Hour	1		\$86.28	Ì	\$86.28
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Base Rate Occupational Therapy/Early Intervention, Natural Setting, 1 Client, Client Hour 1 Setting, 2 Client, Client Hour 2 Setting, 3 Client, Client Hour 3 Setting, 3 Client, Client Hour 4 Setting, 3 Client, Client Hour 5 Setting, 3 Client, Client Hour 7 Setting, 3 Client, Client Hour 8 Setting, 3 Client, Client Hour 9 Setting, 3 Client, Client Hour 9 Setting, 3 Client, Client Hour 1 Setting, 3 Client, Client Hour 5 Setting, 3 Client, Client Hour 6 Setting, 3 Client, Client Hour 7 Setting, 3 Client, Client Hour 8 Setting, 3 Client, Client Hour 9 Setting, 3 Client, Client Hour 1 Setting, 3 Client, Client Hour 1 Setting, 3 Client, Client Hour 3 Setting, 3 Client, Client Hour 3 Setting, 3 Client, Client Hour 5 Setting, 3 Client, Client Hour 5 Setting, 1 Client Hour 1 Setting, 1 Client Hour 2 Setting, 3 Client, Client Hour 1 Setting, 3 Client, Client Hour 2 Setting, 3 Client, Client Hour 3 Setting, 3 Client, Client Hour 4 Setting, 3 Client, Client Hour 4 Setting, 3 Client, Client Hour 5 Setti	Base Rate	Client Hour	2	70	\$48.71		\$48.71
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Tier 2 Occupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 2 Occupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 3 Cocupational Therapy/Early Intervention, Natural Setting, 1 Client, Client Hour 1 Tier 3 Occupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 2 Occupational Therapy/Early Intervention, Natural Setting, 2 Client, Client Hour 2 Standard Setting, 3 Client, Client Hour 3 Cocupational Therapy/Early Intervention, Natural Setting, 3 Client, Client Hour 3 Cocupational Therapy/Early Intervention Natural Setting, 3 Client, Client Hour 3 Cocupational Therapy/Early Intervention Evaluation, Clinical Setting, Evaluation 1 Client Hour 3 Standard Setting, 1 Client Hour 3 Standard Setting, 1 Client Hour 3 Standard Setting, 1 Client Hour 1 Standard Setting, 1 Client Hour 2 Standard Setting, 1 Client Hour 2 Standard Setting, 2 Client, Client Hour 2 Standard Setting, 2 Client, Client Hour 2 Standard Setting, 2 Client, Client Hour 2 Standard Setting, 3 Client, Client Hour 2 Standard Setting, 3 Client, Client Hour 3 Standa	Tier 1	Client Hour	3		\$42.87		\$42.87
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Tier 3 Occupational Therapy/Early Intervention, Natural Setting, 2 Client, Tier 3 Occupational Therapy/Early Intervention, Natural Setting, 3 Client, Tier 3  Occupational Therapy Evaluations Occupational Therapy Evaluations Occupational Therapy/Early Intervention Evaluation, Clinical Setting, 1 Client  Occupational Therapy/Early Intervention Evaluation, Natural Setting, 1 Client  Occupational Therapy/Early Intervention Evaluation, Natural Setting, 1 Client  Occupational Therapy/Early Intervention Evaluation, Natural Setting, 1 Client  Occupational Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 2  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 2  Sand Setting, 3 Client, Client Hour 3	Tier 2	Client Hour	3		\$48.72		\$48.72
Tier 3  Occupational Therapy/Early Intervention, Natural Setting, 3 Client, Tier 3  Client Hour 3  Standard Setting, 3 Client, Client Hour 3  Client Hour 3  Client Hour 3  Standard Standard Setting, 3 Client, Client Hour 3  Cocupational Therapy Evaluations  Occupational Therapy/Early Intervention Evaluation, Clinical Setting, 1 Client Setting, 1 Client Setting, 1 Client Hour 1  Physical Therapy  Physical Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate  Physical Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physical Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 2  Standard St	Tier 3	Client Hour	1		\$116.91		\$116.91
Occupational Therapy Evaluations Occupational Therapy/Early Intervention Evaluation, Clinical Setting, 1 Client  Occupational Therapy/Early Intervention Evaluation, Natural Setting, 2 Client, Base Rate  Physical Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Client Hour 2  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 3  \$58.46  \$58.46  \$58.46  \$58.46  \$172.56  \$172.56  \$172.56  \$192.98  \$192.98  \$192.98  \$192.98  \$192.98  \$192.98	Tier 3	Client Hour	2		\$73.07		\$73.07
Occupational Therapy/Early Intervention Evaluation, Clinical Setting, 1 Client  Occupational Therapy/Early Intervention Evaluation, Natural Setting, 1 Client  Physical Therapy  Physical Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 2 \$35.95 \$39.25 \$31.40		Client Hour	3		\$58.46		\$58.46
Occupational Therapy/Early Intervention Evaluation, Clinical Setting, 1 Client  Occupational Therapy/Early Intervention Evaluation, Natural Setting, 1 Client  Physical Therapy  Physical Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 2 \$35.95 \$39.25 \$31.40	Occupational Therapy Evaluations						
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Physical Therapy Physical Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour Strate Strate  \$57.52 \$62.80 \$39.25 \$39.25 \$39.25							
Physicial Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour  \$57.52 \$35.95 \$39.25		Evaluation	1		\$192.98		\$192.98
Physicial Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate  Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour  \$57.52 \$35.95 \$39.25							
Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 3 \$35.95 \$39.25	Physicial Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate	Client Hour	1		\$57.52		\$62.80
Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Client Hour 3 \$28.76	Physicial Therapy/Early Intervention, Clinical Setting, 2 Client,	Client Hour	2		\$35.95		\$39.25
	Physicial Therapy/Early Intervention, Clinical Setting, 3 Client,	Client Hour	3		\$28.76		\$31.40

Description	Unit of Service	Multiple Clients		Benchmark Rate		Adopted Rate
Physicial Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 1	Client Hour	1		\$63.27	Ì	\$63.27
Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 1	Client Hour	2		\$39.54		\$39.54
Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 1	Client Hour	3	4	\$31.64		\$31.64
Physicial Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 2	Client Hour	1		\$71.90		\$71.90
Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 2	Client Hour	2	4	\$44.94	4	\$44.94
Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 2	Client Hour	3		\$35.95		\$35.95
Physicial Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 3	Client Hour	1		\$86.28		\$86.28
Physicial Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 3	Client Hour	2		\$53.93		\$53.93
Physicial Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 3	Client Hour	3		\$43.14		\$43.14
Physicial Therapy/Early Intervention, Natural Setting, 1 Client, Base Rate	Client Hour	1		\$77.94		\$77.94
Physicial Therapy/Early Intervention, Natural Setting, 2 Client, Base Rate	Client Hour	2		\$48.71		\$48.71
Physicial Therapy/Early Intervention, Natural Setting, 3 Client, Base Rate	Client Hour	3		\$38.97		\$38.97
Physicial Therapy/Early Intervention, Natural Setting, 1 Client, Tier 1	Client Hour	1		\$85.73		\$85.73
Physicial Therapy/Early Intervention, Natural Setting, 2 Client, Tier 1	Client Hour	2		\$53.58		\$53.58
Physicial Therapy/Early Intervention, Natural Setting, 3 Client, Tier 1	Client Hour	3		\$42.87		\$42.87
Physicial Therapy/Early Intervention, Natural Setting, 1 Client, Tier 2	Client Hour	1		\$97.43		\$97.43
Physicial Therapy/Early Intervention, Natural Setting, 2 Client, Tier 2	Client Hour	2		\$60.89		\$60.89
Physicial Therapy/Early Intervention, Natural Setting, 3 Client, Tier 2	Client Hour	3		\$48.72		\$48.72
Physicial Therapy/Early Intervention, Natural Setting, 1 Client, Tier 3	Client Hour	1		\$116.91		\$116.91
Physicial Therapy/Early Intervention, Natural Setting, 2 Client, Tier 3	Client Hour	2		\$73.07		\$73.07
Physicial Therapy/Early Intervention, Natural Setting, 3 Client, Tier 3	Client Hour	3		\$58.46		\$58.46

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Description	Unit of Service	Multiple Clients		Benchmark Rate	Ţ	Adopted Rate
Physicial Therapy Evaluations					<b>.</b>	
Physicial Therapy/Early Intervention Evaluation, Clinical Setting, 1 Client	Evaluation	1		\$172.56	4	\$172.56
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Physicial Therapy/Early Intervention Evaluation, Natural Setting,  1 Client	Evaluation	1		\$192.98		\$192.98
Speech Therapy		. 4		X A		
Speech Therapy/Early Intervention, Clinical Setting, 1 Client, Base Rate	Client Hour	1	4	\$57.52	desile	\$62.80
Speech Therapy/Early Intervention, Clinical Setting, 2 Client, Base Rate	Client Hour	2		\$35.95		\$39.25
Speech Therapy/Early Intervention, Clinical Setting, 3 Client, Base Rate	Client Hour	3		\$28.76		\$31.40
Speech Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 1	Client Hour	1		\$63.27		\$63.27
Speech Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 1	Client Hour	2		\$39.54		\$39.54
Speech Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 1	Client Hour	3		\$31.64		\$31.64
Speech Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 2	Client Hour	1		\$71.90		\$71.90
Speech Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 2	Client Hour	2		\$44.94		\$44.94
Speech Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 2	Client Hour	3		\$35.95		\$35.95
Speech Therapy/Early Intervention, Clinical Setting, 1 Client, Tier 3	Client Hour	1		\$86.28		\$86.28
Speech Therapy/Early Intervention, Clinical Setting, 2 Client, Tier 3	Client Hour	2		\$53.93		\$53.93
Speech Therapy/Early Intervention, Clinical Setting, 3 Client, Tier 3	Client Hour	3		\$43.14		\$43.14
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Speech Therapy/Early Intervention, Natural Setting, 1 Client, Base Rate	Client Hour	1		\$77.94		\$77.94
Speech Therapy/Early Intervention, Natural Setting, 2 Client, Base Rate	Client Hour	2		\$48.71		\$48.71
Speech Therapy/Early Intervention, Natural Setting, 3 Client, Base Rate	Client Hour	3		\$38.97		\$38.97
Speech Therapy/Early Intervention, Natural Setting, 1 Client, Tier 1	Client Hour	1		\$85.73		\$85.73
Speech Therapy/Early Intervention, Natural Setting, 2 Client, Tier 1	Client Hour	2		\$53.58		\$53.58
Speech Therapy/Early Intervention, Natural Setting, 3 Client, Tier 1	Client Hour	3		\$42.87		\$42.87

Description	Unit of Service	Multiple Clients		Benchmark Rate		Adopted Rate
Speech Therapy/Early Intervention, Natural Setting, 1 Client, Tier 2	Client Hour	1		\$97.43		\$97.43
Speech Therapy/Early Intervention, Natural Setting, 2 Client, Tier 2	Client Hour	2		\$60.89		\$60.89
Speech Therapy/Early Intervention, Natural Setting, 3 Client, Tier 2	Client Hour	3		\$48.72		\$48.72
Speech Therapy/Early Intervention, Natural Setting, 1 Client, Tier 3	Client Hour	1		\$116.91		\$116.91
Speech Therapy/Early Intervention, Natural Setting, 2 Client, Tier 3	Client Hour	2	4	\$73.07	design	\$73.07
Speech Therapy/Early Intervention, Natural Setting, 3 Client, Tier 3	Client Hour	3		\$58.46		\$58.46
Speech Therapy Evaluations						
Speech Therapy/Early Intervention Evaluation, Clinical Setting,  1 Client	Evaluation	1		\$172.56		\$172.56
		4				
Speech Therapy/Early Intervention Evaluation, Natural Setting,  1 Client	Evaluation	1		\$192.98		\$192.98
The element of the schedule is either new or was changed from the li	1 2007	(5-1-	-I A			

The element of the schedule is either new or was changed from the July 1, 2007 release (Posted August 20, 2007)



#### **Professional Services**

#### **Therapies**

#### Sources and General Assumptions

This section presents the data sources and general assumptions that are used in developing the Therapy independent models.

#### Data Sources

The following data sources were used as inputs to the models:

- ☐ Hourly wage information was obtained from the Bureau of Labor Statistics (BLS) for the hourly wages for specific occupations. The BLS information was as of May of 2005, obtained in 2007. All wage data was inflated to December 2007, mid-point of SFY 08.
- ☐ Inflation data was obtained from Global Insight (Q1 2007, Table 6.5CY: *Home Health Agency Market Basket*) to inflate wages to December 2007.
- ☐ The Arizona Department of Administration, General Accounting Office, Arizona Accounting Manual, Section II-D-6, published November 15, 2006, was used to determine the mileage reimbursement.
- ☐ The *FY 2006 Appropriations Report* was used to determine the cost per square foot of provider-used facility. This report was published by the Arizona Joint Legislative Budget Committee in July 2005.

In addition to the quantitative data listed above, the Division's service manuals and service specifications were reviewed. The purpose of this review was to ensure that model assumptions are in line with the service objectives, provider qualifications and units of service.

In the development of the models, the Division conducted a series of focus groups. The purpose of the focus groups was to better understand the productivity factors and cost drivers facing the therapy providers. In addition, the Division conducted an online survey to solicit additional input from therapy providers on productivity and elements of cost of services. Both the focus groups and the on line survey were used in developing and validating model assumptions.

#### General Assumptions

The following general assumptions were made for Therapy independent models:

□ Employee related expenses (ERE) were assumed to be 30 percent of respective hourly wages for each service category. Refer to the *Employee-Related Expenses Assumptions* section for the ERE model and discussion.

Total hours were assumed to be 8 hours per day and 2,080 hours per year.
Where applicable, mileage reimbursement was assumed to be 44.5 cents per mile.
Where applicable, cost per square foot of rental/leased office space was assumed to be \$15.50 per square foot (from FY 2006 Appropriations Report, as indicated in <i>Sources</i> )
Where applicable, 3 years of amortization were assumed for the cost of equipment.
Administrative overhead was assumed to be 12 percent of the total non-travel cost, this amount includes a factor of 2% for costs associated with the third party liability billing processes.

#### Rate Schedule Features

This section of the document presents information related to features of the rate schedule. Included is a discussion of the setting in which the service is delivered, the underserved adjustment factor, and the multiple client adjustment.

#### <u>Setting</u>

For each service, a "base model" was created based on a clinical setting, then adjusted to allow for natural setting related expenses including travel.

A "clinical setting" includes the office or central location of the provider and generally requires the consumer to travel to the provider specifically to receive the service.

A "natural setting" includes the home and community settings such as parks, restaurants, day care, etc, in which persons without disabilities participate.

Therapy Providers will bill the Division the appropriate rate based on the setting in which the service was delivered.

#### Underserved Area - Tiers

One of the goals of the rate setting process was to institute a rate system that encouraged the establishment of provider practices in areas of the State that have traditionally been difficult to serve. The current rate system for therapies was examined against this goal. It was concluded that the current system may have provided an incentive for the delivery of services in an area – because the rates increased in proportion to the miles traveled – but did not provide an incentive to providers to establish their practices in a difficult to serve area.

In order to establish and maintain provider capacity in rural and hard-to-serve areas of the State, the proposed rate schedules include a tier system. This system incrementally increases the base rate for a service to reflect the perceived difficulty in serving the area based upon the zip code of the client being served.

The determination of the perceived difficulty to serve an area based on the client zip code was a two step process. The first step was the analysis of provider locations within the state, the measurement of the distance from the center of each zip code to each provider, and the number and percentage of the units of service delivered in the zip code. For example:

Zip Code 85736 had 76.7% of its units served by a provider within 50 miles and 23.3% of its units served by a provider greater than 50 miles but less than 120 miles away.

An initial review of these data resulted in the categorization of the zip codes into three categories: a "base rate" category and two tiers.

The second step in the determination of the tiers was the review of the quantitative results by both the Early Intervention Redesign Team and personnel from the Division's Districts.

This review resulted in the addition of a fourth tier that moved some of the zip codes that had been originally categorized as either "base rate" or the first tier into a new tier one that reflected the consensus of difficulty to serve.

The resulting general criteria for the assignment of a zip code to a tier category are:

- Base Rate Generally the client zip codes with the majority of units delivered by a provider within 50 miles of the center of the zip code
- Tier 1 Rates A tier that resulted from the judgment of the Redesign Team and District personnel from reviewing the client zip codes that had initially been assigned to either Base Rate or the first tier
- Tier 2 Rates Generally the client zip codes with the majority of units delivered by a provider greater than 50 miles but less than 120 miles from the center of the zip code
- Tier 3 Rates Generally client zip codes with the majority of units delivered by a provider greater than 120 miles from the center of the zip code

After the assignment of all client zip codes to a tier, an overall review was performed and based on additional judgments, selected client zip codes were moved to different tiers.

Appendix 2 displays the State's zip codes and their assignment to the Base Rate or Tier designation.

The Base Rate classification for a client zip code will result in the base rate being paid for services delivered to clients with this zip code. The rates shown on the rate schedule for the tiers are adjusted by the following factors:

Tier 1 = a 10% increase to the Base Rate derived from the independent rate model

Tier 2 = a 25% increase to the Base Rate derived from the independent rate model

Tier 3 = a 50% increase to the Base Rate derived from the independent rate model

The rates paid for therapy evaluations will not receive a tier adjustment.

#### Rate Model

The Base Model for therapy services is for *ongoing* therapy in a *clinical* setting. One rate model was developed for three therapy services:

- □ Occupation Therapy
- ☐ Physical Therapy
- ☐ Speech Therapy

The assumptions and values included in the independent model are outlined in the table below:

Ongoing Therapy Services in Clinical Setting - Occupational, Physical and Speech

Assumption/Result	<u>Value</u>	Comments
Unit of Service	60 minutes	Includes direct service time, assumed at 45 minutes, plus 15 minutes for notes/medical records.
Hourly wage	\$32.83	This assumption is consistent with Arizona statewide hourly wage for Physical Therapist (SOC Code 29-1123) of \$30.19, taken from the BLS as of May 2005 and inflated to December 2007 (8.73%).
		The wage for physical therapist is the highest of possible wages for occupational, physical and speech therapists, as provided by the BLS.
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 24% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 18%.
Average weekly caseload	35 consumers	Assumption corroborated by the focus group studies and online survey.
Average DDD consumers per day	7 visits	Based on 5-day work week
Average billable hours per day	7 hours	Based on 7 consumers at 1 hour each.
Average non-billable time per day	1 hour	Assumes time for missed appointments (30 minutes), continuous education (12 minutes, or roughly 50 hours per year), and other non-billable activities (18 minutes, or roughly 75 hours per year).

Assumption/Result	<u>Value</u>	Comments
Mileage per day	1.5 miles	Assumes travel to ISP meetings on consumers' behalf.
Mileage reimbursement	44.5 cents per mile	
Office square footage	250	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$2,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
TPL Management	2%	Expenses related to third-party billing
Model Benchmark Rate	\$57.52	The rate effective for September 30, 2007 (\$62.80) serves as the floor for the Adopted rate for Clinical Setting, Base Rate.

The Base Model was adjusted for the natural setting and evaluation services.

*Natural Setting:* For therapy services provided in a natural (in-home) setting, the model is adjusted to add 1.5 hours of travel time and 58.5 miles (totaling 60 miles). As a result, total non-billable hours increase to 2.5 hours per day, total billable hours decrease to 5.5 hours per day and total mileage allowance increases to 60.0 miles. These changes result in a reduced caseload and the allowance for trips between consumers. The resulting model has an hourly rate of \$77.94.

Evaluation Service, Clinical Setting: In a clinical setting, the rate for therapy evaluation is 3 times greater than the rate for ongoing therapy. This is because of the assumption that, on average, each evaluation session lasts for 3 hours. The resulting model has a rate of \$172.56. The unit of service for this rate is one encounter compared to an hourly unit of service for ongoing therapy.

Evaluation Service, Natural Setting: The evaluation therapy rate in a natural setting is derived from one hour of the natural setting rate and two hours of the Base Model rate. This has the effect of preserving the adjustment for natural setting. The resulting model has a *per encounter* rate of \$192.98.

Because the independent rate model for a Clinical Setting for the Base Rate produced a rate less than the rate that was contained in the July 1, 2007 RateBook, the Division overrode the rate model and adopted a floor rate for the Clinical Setting, Base Rate of \$62.80.

#### Therapy Services (Physical, Occupational and Speech) Independent Rate Model Professional Services Agency Providers

0.00		Olivirus	ı	Ni.e
Setting:		Clinical Therapy Services		Natural Therapy Services
Description:		(Physical, Occupational and Speech)		(Physical, Occupational and Speech)
Unit of Service:		1 hour		1 hour
Harris Warr		***		***
Hourly Wage Annual Wage		<b>\$32.83</b> \$68,286		<b>\$32.83</b> \$68,286
ERE as a Pct. of Wages		30%		30%
Hourly Compensation (wages + ERE) Annual Compensation (wages + ERE)		<b>\$42.68</b> \$88,772		<b>\$42.68</b> \$88,772
Productivity Assumptions - Total Hours		8.00		8.00
Average Travel after arrival at first client and before leaving last clier     Missed Appointments	nt	0.00 0.50	4	1.50 0.50
- Continuous Education		0.20		0.20
Other Non-Billable Activity     Average on-site time; "Billable Hours"		0.30 7.00	in the same	0.30 5.50
- Productivity Adjustment		1.14		1.45
Hourly Compensation After Adjustment		\$48.78		\$62.08
Annual Compensation After Adjustment		\$88,772		\$88,772
Mileage - Number of Miles		4.50		60.00
- Number of Miles - Amount per mile	b.	1.50 \$0.445		60.00 \$0.445
Total Mileage Amount		\$0.67		\$26.70
Hourly Mileage Amount	#	\$0.10		\$4.85
Rent	7			
- Square Footage		250.00		250.00
- Cost per Square Foot		\$15.50		15.50
- Hours of Allocation per Year Hourly Rent Amount		1,820 <b>\$2.13</b>		1,430 <b>\$2.71</b>
Capital				
- Cost of Equipment and Maintenance		\$2,000.00		2,000.00
- Year of Amortization		3.00		3.00
- Annual Cost		\$666.67		\$666.67
Hours of Allocation per Year     Hourly Cost of Capital		1,820 <b>\$0.37</b>		1,430 <b>\$0.47</b>
Administrative Overhead		10		10
Administrative Pct.     Third Party Liability Pct.		10.0% 2.0%		10.0% 2.0%
- Non-travel cost		\$51.27		\$65.25
Hourly Administrative Cost		\$6.15		\$7.83
Total Rate, Per Hour (1 Staff, 1 Client)		\$57.52		\$77.94
SFY 08 (11/01/07 - 06/30/08)			l	
Benchmark Rate		\$57.52		\$77.94
Adopted Rate Factor		100.0%		100.0%
Calculated Model Rate		\$57.52		\$77.94
Adopted Rate = Floor Rate (SFY 08 Provider Increase)		\$62.80		\$77.94
- Tier 1 (10% Rate Increase over the model rate)		\$63.27		\$85.73
- Tier 2 (25% Rate Increase over the model rate) - Tier 3 (50% Rate Increase over the model rate)		\$71.90 \$86.28		\$97.43 \$116.91
•		φου.28		φ110.91
Therapy, Evaluation - 1 Staff, 1 Client - Clinical, 3 Hours Ongoing (model rate)		\$172.56		
- Natural, 2 Hours Clinical (model rate) + 1 hour Natural		ψ., 2.30		\$192.98

## Appendix 2

## Listing of Tier assignment by Zip Code Ascending by Zip Code

For Zip Codes not listed, please contact the appropriate DDD District Office.

## **Zip Code Rate Table**

		de Ruie Tub		
ZIP City	St	County	District	Tier
85001 Phoenix	AZ	Maricopa	District 1	Base Rate
85002 Phoenix	AZ	Maricopa	District 1	Base Rate
85003 Phoenix	AZ	Maricopa	District 1	Base Rate
85004 Phoenix	AZ	Maricopa	District 1	Base Rate
85005 Phoenix	AZ	Maricopa	District 1	Base Rate
85006 Phoenix	ΑZ	Maricopa	District 1	Base Rate
85007 Phoenix	AZ	Maricopa	District 1	Base Rate
85008 Phoenix	AZ	Maricopa	District 1	Base Rate
85009 Phoenix	AZ	Maricopa	District 1	Base Rate
85012 Phoenix	AZ	Maricopa	District 1	Base Rate
85013 Phoenix	AZ	Maricopa	District 1	Base Rate
85014 Phoenix	AZ	Maricopa	District 1	Base Rate
85015 Phoenix	AZ	Maricopa	District 1	Base Rate
85016 Phoenix	AZ	Maricopa	District 1	Base Rate
85017 Phoenix	AZ	Maricopa	District 1	Base Rate
85018 Phoenix	AZ	Maricopa	District 1	Base Rate
85019 Phoenix	AZ	Maricopa	District 1	Base Rate
85020 Phoenix	AZ	Maricopa	District 1	Base Rate
85021 Phoenix	AZ	Maricopa	District 1	Base Rate
85022 Phoenix	ΑZ	Maricopa	District 1	Base Rate
85023 Phoenix	AZ	Maricopa	District 1	Base Rate
85024 Phoenix	AZ	Maricopa	District 1	Base Rate
85027 Phoenix	₩ AZ	Maricopa	District 1	Base Rate
85028 Phoenix	AZ	Maricopa	District 1	Base Rate
85029 Phoenix	ΑZ	Maricopa	District 1	Base Rate
85031 Phoenix	AZ	Maricopa	District 1	Base Rate
85032 Phoenix	AZ	Maricopa	District 1	Base Rate
85033 Phoenix	AZ	Maricopa	District 1	Base Rate
85034 Phoenix	AZ	Maricopa	District 1	Base Rate
85035 Phoenix	AZ	Maricopa	District 1	Base Rate
85036 Phoenix	ΑZ	Maricopa	District 1	Base Rate
85037 Phoenix	AZ	Maricopa	District 1	Base Rate
85039 Phoenix	AZ	Maricopa	District 1	Base Rate
85040 Phoenix	AZ	Maricopa	District 1	Base Rate
85041 Phoenix	AZ	Maricopa	District 1	Base Rate

## **Zip Code Rate Table**

		ouc Nate Tab		
ZIP City	St	County	District	Tier
85042 Phoenix	AZ	Maricopa	District 1	Base Rate
85043 Phoenix	AZ	Maricopa	District 1	Base Rate
85044 Phoenix	AZ	Maricopa	District 1	Base Rate
85045 Phoenix	AZ	Maricopa	District 1	Base Rate
85048 Phoenix	AZ	Maricopa	District 1	Base Rate
85050 Phoenix	AZ	Maricopa	District 1	Base Rate
85051 Phoenix	AZ	Maricopa	District 1	Base Rate
85053 Phoenix	AZ	Maricopa	District 1	Base Rate
85054 Phoenix	AZ	Maricopa	District 1	Base Rate
85063 Phoenix	AZ	Maricopa	District 1	Base Rate
85064 Phoenix	AZ	Maricopa	District 1	Base Rate
85066 Phoenix	AZ	Maricopa	District 1	Base Rate
85068 Phoenix	AZ	Maricopa	District 1	Base Rate
85069 Phoenix	AZ	Maricopa	District 1	Base Rate
85071 Phoenix	AZ	Maricopa	District 1	Base Rate
85072 Phoenix	AZ	Maricopa	District 1	Base Rate
85074 Phoenix	AZ	Maricopa	District 1	Base Rate
85075 Phoenix	AZ	Maricopa	District 1	Base Rate
85076 Phoenix	AZ	Maricopa	District 1	Base Rate
85083 Phoenix	AZ	Maricopa	District 1	Base Rate
85085 Phoenix	AZ	Maricopa	District 1	Base Rate
85086 Phoenix	AZ	Maricopa	District 1	Base Rate
85087 New River	AZ	Maricopa	District 1	Tier 1
85201 Mesa	AZ	Maricopa	District 1	Base Rate
85202 Mesa	AZ	Maricopa	District 1	Base Rate
85203 Mesa	AZ	Maricopa	District 1	Base Rate
85204 Mesa	AZ	Maricopa	District 1	Base Rate
85205 Mesa	AZ	Maricopa	District 1	Base Rate
85206 Mesa	AZ	Maricopa	District 1	Base Rate
85207 Mesa	AZ	Maricopa	District 1	Base Rate
85208 Mesa	AZ	Maricopa	District 1	Base Rate
85209 Mesa	AZ	Maricopa	District 1	Base Rate
85210 Mesa	AZ	Maricopa	District 1	Base Rate
85211 Mesa	AZ	Maricopa	District 1	Base Rate
85212 Mesa	AZ	Maricopa	District 1	Base Rate
85213 Mesa	AZ	Maricopa	District 1	Base Rate
85214 Mesa	AZ	Maricopa	District 1	Base Rate
85215 Mesa	AZ	Maricopa	District 1	Tier 1
85216 Mesa	AZ	Maricopa	District 1	Base Rate
85217 Apache Junction	AZ	Pinal	District 5	Tier 1

## **Zip Code Rate Table**

	Zip C	ouc Nate Tab		
ZIP City	St	County	District	Tier
85218 Apache Junction	AZ	Pinal	District 5	Tier 1
85219 Apache Junction	AZ	Pinal	District 5	Tier 1
85220 Apache Junction	AZ	Pinal	District 1	Tier 1
85221 Bapchule	AZ	Pinal	District 5	Tier 2
85222 Casa Grande	AZ	Pinal	District 5	Tier 2
85223 Arizona City	AZ	Pinal	District 5	Tier 2
85224 Chandler	AZ	Maricopa	District 1	Base Rate
85225 Chandler	AZ	Maricopa	District 1	Base Rate
85226 Chandler	AZ	Maricopa	District 1	Base Rate
85227 Chandler Heights	AZ	Maricopa	District 1	Base Rate
85228 Coolidge	ΑZ	Pinal	District 5	Tier 2
85230 Casa Grande	AZ	Pinal	District 5	Tier 2
85231 Eloy	AZ	Pinal	District 5	Tier 2
85232 Florence	AZ	Pinal	District 5	Tier 2
85233 Gilbert	AZ	Maricopa	District 1	Base Rate
85234 Gilbert	AZ	Maricopa	District 1	Base Rate
85235 Hayden	AZ	Pinal	District 5	Tier 3
85236 Higley	AZ	Maricopa	District 1	Base Rate
85237 Kearny	AZ	Pinal	District 5	Tier 2
85238 Maricopa	AZ	Pinal	District 5	Tier 2
85239 Maricopa	AZ	Pinal	District 5	Tier 2
85240 Queen Creek	AZ	Maricopa	District 1	Tier 1
85241 Picacho	AZ	Pinal	District 5	Tier 2
85242 Queen Creek	ΑZ	Maricopa	District 1	Tier 1
85243 Queen Creek	AZ	Maricopa	District 5	Tier 1
85244 Chandler	AZ	Maricopa	District 1	Base Rate
85245 Red Rock	AZ	Pinal	District 5	Tier 2
85246 Chandler	AZ	Maricopa	District 1	Base Rate
85247 Sacaton	AZ	Pinal	District 5	Tier 2
85248 Chandler	AZ	Maricopa	District 1	Base Rate
85249 Chandler	AZ	Maricopa	District 1	Base Rate
85250 Scottsdale	AZ	Maricopa	District 1	Base Rate
85251 Scottsdale	AZ	Maricopa	District 1	Base Rate
85253 Paradise Valley	AZ	Maricopa	District 1	Base Rate
85254 Scottsdale	AZ	Maricopa	District 1	Base Rate
85255 Scottsdale	ΑZ	Maricopa	District 1	Base Rate
85256 Scottsdale	AZ	Maricopa	District 1	Base Rate
85257 Scottsdale	AZ	Maricopa	District 1	Base Rate
85258 Scottsdale	AZ	Maricopa	District 1	Base Rate
85259 Scottsdale	AZ	Maricopa	District 1	Base Rate

## **Zip Code Rate Table**

ZIP City	St	County	District	Tier
85260 Scottsdale	AZ	Maricopa	District 1	Base Rate
85262 Scottsdale	AZ	Maricopa	District 1	Base Rate
85263 Rio Verde	AZ	Maricopa	District 1	Base Rate
85264 Fort McDowell	AZ	Maricopa	District 1	Base Rate
85266 Scottsdale	AZ	Maricopa	District 1	Base Rate
85267 Scottsdale	ΑZ	Maricopa	District 1	Base Rate
85268 Fountain Hills	AZ	Maricopa	District 1	Base Rate
85269 Fountain Hills	AZ	Maricopa	District 1	Base Rate
85271 Scottsdale	AZ	Maricopa	District 1	Base Rate
85272 Stanfield	AZ	Pinal	District 5	Tier 2
85273 Superior	AZ	Pinal	District 5	Tier 3
85277 Mesa	AZ	Maricopa	District 1	Base Rate
85278 Apache Junction	AZ	Maricopa	District 1	Tier 1
85279 Florence	AZ	Pinal	District 5	Tier 2
85280 Tempe	AZ	Maricopa	District 1	Base Rate
85281 Tempe	AZ	Maricopa	District 1	Base Rate
85282 Tempe	AZ	Maricopa	District 1	Base Rate
85283 Tempe	AZ	Maricopa	District 1	Base Rate
85284 Tempe	AZ	Maricopa	District 1	Base Rate
85285 Tempe	AZ	Maricopa	District 1	Base Rate
85286 Chandler	AZ	Maricopa	District 1	Base Rate
85291 Valley Farms	AZ	Pinal	District 5	Tier 2
85292 Winkelman	AZ	Gila	District 5	Tier 3
85295 Gilbert	ΑZ	Maricopa	District 1	Base Rate
85296 Gilbert	AZ	Maricopa	District 1	Base Rate
85297 Gilbert	AZ	Maricopa	District 1	Base Rate
85298 Gilbert	ΑZ	Maricopa	District 1	Base Rate
85299 Gilbert	AZ	Maricopa	District 1	Base Rate
85301 Glendale	AZ	Maricopa	District 1	Base Rate
85302 Glendale	AZ	Maricopa	District 1	Base Rate
85303 Glendale	AZ	Maricopa	District 1	Base Rate
85304 Glendale	AZ	Maricopa	District 1	Base Rate
85305 Glendale	AZ	Maricopa	District 1	Base Rate
85306 Glendale	AZ	Maricopa	District 1	Base Rate
85307 Glendale	AZ	Maricopa	District 1	Base Rate
85308 Glendale	AZ	Maricopa	District 1	Base Rate
85309 Luke AFB	AZ	Maricopa	District 1	Base Rate
85310 Glendale	AZ	Maricopa	District 1	Base Rate
85311 Glendale	AZ	Maricopa	District 1	Base Rate
85312 Glendale	AZ	Maricopa	District 1	Base Rate

#### **Zip Code Rate Table**

ZIP City	St	County	District	Tier
85318 Glendale	AZ	Maricopa	District 1	Base Rate
85320 Aguila	AZ	Maricopa	District 1	Tier 1
85321 Ajo	AZ	Pima	District 2	Tier 3
85322 Arlington	AZ	Maricopa	District 1	Tier 1
85323 Avondale	AZ	Maricopa	District 1	Base Rate
85324 Black Canyon City	AZ	Yavapai	District 3	Tier 2
85325 Bouse	AZ	La Paz	District 4	Tier 2
85326 Buckeye	AZ	Maricopa	District 1	Tier 1
85327 Cave Creek	AZ	Maricopa	District 1	Base Rate
85328 Cibola	AZ	La Paz	District 4	Tier 2
85329 Cashion	AZ	Maricopa	District 1	Base Rate
85331 Cave Creek	AZ	Maricopa	District 1	Base Rate
85332 Congress	AZ	Yavapai	District 3	Tier 2
85333 Dateland	AZ	Yuma	District 4	Tier 2
85335 El Mirage	AZ	Maricopa	District 1	Base Rate
85336 Gadsden	AZ	Yuma	District 4	Tier 2
85337 Gila Bend	AZ	Maricopa	District 1	Tier 1
85338 Goodyear	AZ	Maricopa	District 1	Base Rate
85339 Laveen	AZ	Maricopa	District 1	Base Rate
85340 Litchfield Park	AZ	Maricopa	District 1	Base Rate
85341 Lukeville	AZ	Pima	District 2	Base Rate
85342 Morristown	AZ	Maricopa	District 1	Tier 1
85343 Palo Verde	AZ	Maricopa	District 1	Tier 1
85344 Parker	AZ	La Paz	District 4	Tier 2
85345 Peoria	AZ	Maricopa	District 1	Base Rate
85346 Quartzite	AZ	La Paz	District 4	Tier 2
85347 Roll	AZ	Yuma	District 4	Tier 2
85348 Salome	AZ	La Paz	District 4	Tier 2
85349 San Luis	AZ	Yuma	District 4	Tier 2
85350 Somerton	AZ	Yuma	District 4	Tier 2
85351 Sun City	AZ	Maricopa	District 1	Base Rate
85352 Tacna	AZ	Yuma	District 4	Tier 2
85353 Tolleson	AZ	Maricopa	District 1	Base Rate
85354 Tonopah	AZ	Maricopa	District 1	Tier 1
85355 Waddell	AZ	Maricopa	District 1	Base Rate
85356 Wellton	AZ	Yuma	District 4	Tier 2
85357 Wenden	AZ	La Paz	District 4	Tier 2
85358 Wickenburg	AZ	Maricopa	District 1	Tier 1
85359 Quartzite	AZ	La Paz	District 4	Tier 2
85360 Wikieup	AZ	Mohave	District 4	Tier 3

## **Zip Code Rate Table**

Zip Code Rate Table					
ZIP City	St	County	District	Tier	
85361 Wittmann	AZ	Maricopa	District 1	Tier 1	
85362 Yarnell	AZ	Yavapai	District 3	Tier 2	
85363 Youngtown	AZ	Maricopa	District 1	Base Rate	
85364 Yuma	AZ	Yuma	District 4	Tier 2	
85365 Yuma	AZ	Yuma	District 4	Tier 2	
85366 Yuma	AZ	Yuma	District 4	Tier 2	
85367 Yuma	AZ	Yuma	District 4	Tier 2	
85371 Poston	AZ	La Paz	District 4	Tier 2	
85373 Sun City	AZ	Maricopa	District 1	Base Rate	
85374 Surprise	AZ	Maricopa	District 1	Base Rate	
85375 Sun City West	AZ	Maricopa	District 1	Base Rate	
85376 Sun City West	AZ	Maricopa	District 1	Base Rate	
85377 Carefree	AZ	Maricopa	District 1	Base Rate	
85379 Surprise	AZ	Maricopa	District 1	Base Rate	
85380 Peoria	AZ	Maricopa	District 1	Base Rate	
85381 Peoria	AZ	Maricopa	District 1	Base Rate	
85382 Peoria	AZ	Maricopa	District 1	Base Rate	
85383 Peoria	AZ	Maricopa	District 1	Base Rate	
85385 Peoria	AZ	Maricopa	District 1	Base Rate	
85387 Surprise	AZ	Maricopa	District 1	Base Rate	
85388 Surprise	AZ	Maricopa	District 1	Base Rate	
85390 Wickenburg	AZ	Maricopa	District 1	Tier 1	
85392 Avondale	AZ	Maricopa	District 1	Base Rate	
85395 Goodyear	AZ	Maricopa	District 1	Base Rate	
85396 Buckeye	AZ	Maricopa	District 1	Tier 1	
85501 Globe	AZ	Gila	District 5	Tier 3	
85502 Globe	AZ	Gila	District 5	Tier 3	
85530 Bylas	AZ	Graham	District 6	Tier 3	
85531 Central	AZ	Graham	District 6	Tier 3	
85532 Claypool	AZ	Gila	District 5	Tier 3	
85533 Clifton	AZ	Greenlee	District 6	Tier 3	
85534 Duncan	AZ	Greenlee	District 6	Tier 3	
85535 Eden	AZ	Graham	District 6	Tier 3	
85536 Fort Thomas	AZ	Graham	District 6	Tier 3	
85539 Miami	AZ	Gila	District 5	Tier 3	
85540 Morenci	AZ	Greenlee	District 6	Tier 3	
85541 Payson	AZ	Gila	District 3	Tier 2	
85542 Peridot	AZ	Gila	District 5	Tier 3	
85543 Pima	AZ	Graham	District 6	Tier 3	
85544 Pine	AZ	Gila	District 3	Tier 2	

## **Zip Code Rate Table**

Zip Code Rate Table					
ZIP City	St	County	District	Tier	
85545 Roosevelt	AZ	Gila	District 5	Tier 3	
85546 Safford	AZ	Graham	District 6	Tier 3	
85547 Payson	AZ	Gila	District 3	Tier 2	
85548 Safford	AZ	Graham	District 6	Tier 3	
85550 San Carlos	AZ	Gila	District 6	Tier 3	
85551 Solomon	ΑZ	Graham	District 6	Tier 3	
85552 Thatcher	AZ	Graham	District 6	Tier 3	
85553 Tonto Basin	AZ	Gila	District 3	Tier 2	
85601 Arivaca	AZ	Pima	District 2	Tier 2	
85602 Benson	AZ	Cochise	District 6	Tier 2	
85603 Bisbee	ΑZ	Cochise	District 6	Tier 2	
85605 Bowie	AZ	Cochise	District 6	Tier 2	
85606 Cochise	AZ	Cochise	District 6	Tier 2	
85607 Douglas	AZ	Cochise	District 6	Tier 3	
85608 Douglas	AZ	Cochise	District 6	Tier 3	
85610 Elfrida	AZ	Cochise	District 6	Tier 3	
85611 Elgin	AZ	Santa Cruz	District 6	Tier 2	
85613 Fort Huachuca	AZ	Cochise	District 6	Base Rate	
85614 Green Valley	AZ	Pima	District 2	Tier 2	
85615 Hereford	AZ	Cochise	District 6	Tier 2	
85616 Huachuca City	AZ	Cochise	District 6	Tier 2	
85617 Mc Neal	AZ	Cochise	District 6	Tier 3	
85618 Mammoth	AZ	Pinal	District 5	Tier 3	
85619 Mount Lemmon	ΑZ	Pima	District 2	Base Rate	
85620 Naco	AZ	Cochise	District 6	Tier 2	
85621 Nogales	AZ	Santa Cruz	District 6	Tier 2	
85622 Green Valley	ΑZ	Pima	District 2	Base Rate	
85623 Oracle	AZ	Pinal	District 5	Tier 3	
85624 Patagonia	AZ	Santa Cruz	District 6	Tier 2	
85625 Pearce	AZ	Cochise	District 6	Tier 2	
85626 Pirtleville	AZ	Cochise	District 6	Tier 2	
85627 Pomerene	AZ	Cochise	District 6	Tier 2	
85628 Nogales	AZ	Santa Cruz	District 6	Tier 2	
85629 Sahuartia	AZ	Pima	District 2	Base Rate	
85630 Saint David	AZ	Cochise	District 6	Tier 2	
85631 San Manuel	AZ	Pinal	District 5	Tier 3	
85632 San Simon	AZ	Cochise	District 6	Tier 2	
85634 Sells	AZ	Pima	District 2	Tier 2	
85635 Sierra Vista	AZ	Cochise	District 6	Base Rate	
85636 Sierra Vista	AZ	Cochise	District 6	Base Rate	

## **Zip Code Rate Table**

Zip Code Rate Table					
ZIP City	St	County	District	Tier	
85637 Sonoita	AZ	Santa Cruz	District 6	Tier 2	
85638 Tombstone	AZ	Cochise	District 6	Tier 2	
85639 Topawa	AZ	Pima	District 2	Tier 2	
85640 Tumacacori	AZ	Santa Cruz	District 6	Tier 2	
85641 Vail	AZ	Pima	District 2	Base Rate	
85643 Willcox	AZ	Cochise	District 6	Tier 2	
85645 Amado	AZ	Santa Cruz	District 6	Tier 2	
85646 Tubac	AZ	Santa Cruz	District 6	Tier 2	
85648 Rio Rico	AZ	Santa Cruz	District 6	Tier 2	
85650 Sierra Vista	AZ	Cochise	District 6	Base Rate	
85652 Cortaro	AZ	Pima	District 2	Base Rate	
85653 Marana	AZ	Pima	District 2	Base Rate	
85670 Fort Huachuca	AZ	Cochise	District 6	Base Rate	
85701 Tucson	AZ	Pima	District 2	Base Rate	
85702 Tucson	AZ	Pima	District 2	Base Rate	
85703 Tucson	AZ	Pima	District 2	Base Rate	
85704 Tucson	AZ	Pima	District 2	Base Rate	
85705 Tucson	AZ	Pima	District 2	Base Rate	
85706 Tucson	AZ	Pima	District 2	Base Rate	
85707 Tucson	AZ	Pima	District 2	Base Rate	
85708 Tucson	AZ	Pima	District 2	Base Rate	
85710 Tucson	AZ	Pima	District 2	Base Rate	
85711 Tucson	AZ	Pima	District 2	Base Rate	
85712 Tucson	AZ	Pima	District 2	Base Rate	
85713 Tucson	AZ	Pima	District 2	Base Rate	
85714 Tucson	AZ	Pima	District 2	Base Rate	
85715 Tucson	AZ	Pima	District 2	Base Rate	
85716 Tucson	AZ	Pima	District 2	Base Rate	
85717 Tucson	AZ	Pima	District 2	Base Rate	
85718 Tucson	AZ	Pima	District 2	Base Rate	
85719 Tucson	AZ	Pima	District 2	Base Rate	
85724 Tucson	AZ	Pima	District 2	Base Rate	
85726 Tucson	AZ	Pima	District 2	Base Rate	
85728 Tucson	AZ	Pima	District 2	Base Rate	
85730 Tucson	AZ	Pima	District 2	Base Rate	
85731 Tucson	AZ	Pima	District 2	Base Rate	
85732 Tucson	AZ	Pima	District 2	Base Rate	
85733 Tucson	AZ	Pima	District 2	Base Rate	
85734 Tucson	AZ	Pima	District 2	Base Rate	
85735 Tucson	AZ	Pima	District 2	Base Rate	

## **Zip Code Rate Table**

Zip Couc Rate Table					
ZIP City	St	County	District	Tier	
85736 Tucson	AZ	Pima	District 2	Base Rate	
85737 Tucson	AZ	Pima	District 2	Base Rate	
85739 Tucson	AZ	Pima	District 2	Base Rate	
85740 Tucson	AZ	Pima	District 2	Base Rate	
85741 Tucson	AZ	Pima	District 2	Base Rate	
85742 Tucson	AZ	Pima	District 2	Base Rate	
85743 Tucson	AZ	Pima	District 2	Base Rate	
85745 Tucson	AZ	Pima	District 2	Base Rate	
85746 Tucson	AZ	Pima	District 2	Base Rate	
85747 Tucson	AZ	Pima	District 2	Base Rate	
85748 Tucson	AZ	Pima	District 2	Base Rate	
85749 Tucson	AZ	Pima	District 2	Base Rate	
85750 Tucson	AZ	Pima	District 2	Base Rate	
85751 Tucson	AZ	Pima	District 2	Base Rate	
85752 Tucson	AZ	Pima	District 2	Base Rate	
85755 Tucson	AZ	Pima	District 2	Base Rate	
85757 Tucson	AZ	Pima	District 2	Base Rate	
85901 Show Low	AZ	Navajo	District 3	Tier 3	
85902 Show Low	AZ	Navajo	District 3	Tier 3	
85911 Cibecue	AZ	Navajo	District 3	Tier 3	
85912 White Mountain L	ake AZ	Navajo	District 3	Tier 3	
85920 Alpine	AZ	Apache	District 3	Tier 3	
85922 Blue	AZ	Greenlee	District 6	Tier 3	
85923 Clay Springs	AZ	Navajo	District 3	Tier 3	
85924 Concho	AZ	Apache	District 3	Tier 3	
85925 Eagar	AZ	Apache	District 3	Tier 3	
85926 Fort Apache	AZ	Navajo	District 3	Tier 3	
85927 Greer	AZ	Apache	District 3	Tier 3	
85928 Heber	AZ	Navajo	District 3	Tier 3	
85929 Lakeside	AZ	Navajo	District 3	Tier 3	
85930 McNary	AZ	Apache	District 3	Tier 3	
85932 Nutrioso	AZ	Apache	District 3	Tier 3	
85933 Overgaard	AZ	Navajo	District 3	Tier 3	
85934 Pinedale	AZ	Navajo	District 3	Tier 3	
85935 Pinetop	AZ	Navajo	District 3	Tier 3	
85936 Saint Johns	AZ	Apache	District 3	Tier 3	
85937 Snowflake	AZ	Navajo	District 3	Tier 3	
85938 Springerville	AZ	Apache	District 3	Tier 3	
85939 Taylor	AZ	Navajo	District 3	Tier 3	
85940 Vernon	AZ	Apache	District 3	Tier 3	

#### **Zip Code Rate Table**

ZIP City	St	County	District	Tier
85941 Whiteriver	ΑZ	Navajo	District 3	Tier 3
85942 Woodruff	AZ	Navajo	District 3	Tier 3
86001 Flagstaff	AZ	Coconino	District 3	Base Rate
86002 Flagstaff	AZ	Coconino	District 3	Base Rate
86003 Flagstaff	ΑZ	Coconino	District 3	Base Rate
86004 Flagstaff	ΑZ	Coconino	District 3	Base Rate
86011 Flagstaff	AZ	Coconino	District 3	Base Rate
86015 Bellemont	AZ	Coconino	District 3	Base Rate
86017 Munds Park	AZ	Coconino	District 3	Base Rate
86018 Parks	ΑZ	Coconino	District 3	Base Rate
86020 Cameron	ΑZ	Navajo	District 3	Tier 2
86021 Colorado City	AZ	Mohave	District 4	Tier 3
86022 Fredonia	AZ	Coconino	District 3	Tier 3
86023 Grand Canyon	AZ	Coconino	District 3	Tier 2
86024 Happy Jack	ΑZ	Coconino	District 3	Tier 2
86025 Holbrook	ΑZ	Navajo	District 3	Tier 3
86029 Sun Valley	AZ	Navajo	District 3	Tier 3
86030 Hotevilla	AZ	Navajo	District 3	Tier 3
86031 Indian Wells	AZ	Navajo	District 3	Tier 3
86032 Joseph City	AZ	Navajo	District 3	Tier 3
86033 Kayenta	AZ	Navajo	District 3	Tier 3
86034 Keams Canyon	AZ	Navajo	District 3	Tier 3
86035 Leupp	AZ	Coconino	District 3	Tier 2
86036 Marble Canyon	AZ	Coconino	District 3	Tier 3
86038 Mormon Canyon	AZ	Coconino	District 3	Base Rate
86039 Kykotsmovi Village	ΑZ	Navajo	District 3	Tier 3
86040 Page	AZ	Coconino	District 3	Tier 3
86042 Polacca	AZ	Navajo	District 3	Tier 3
86043 Second Mesa	AZ	Navajo	District 3	Tier 3
86044 Tonalea	ΑZ	Coconino	District 3	Tier 3
86045 Tuba City	ΑZ	Coconino	District 3	Tier 2
86046 Williams	AZ	Coconino	District 3	Tier 2
86047 Winslow	AZ	Navajo	District 3	Tier 3
86053 Kaibito	AZ	Coconino	District 3	Tier 3
86054 Shoton	AZ	Navajo	District 3	Tier 3
86301 Prescott	ΑZ	Yavapai	District 3	Base Rate
86302 Prescott	AZ	Yavapai	District 3	Base Rate
86303 Prescott	AZ	Yavapai	District 3	Base Rate
86304 Prescott	AZ	Yavapai	District 3	Base Rate
86305 Prescott	ΑZ	Yavapai	District 3	Base Rate

#### **Zip Code Rate Table**

ZIP City	St	County	District	Tier
86312 Prescott Valley	AZ	Yavapai	District 3	Base Rate
86314 Prescott Valley	AZ	Yavapai	District 3	Base Rate
86320 Ash Fork	AZ	Yavapai	District 3	Tier 2
86321 Bagdad	AZ	Yavapai	District 3	Tier 2
86322 Camp Verde	AZ	Yavapai	District 3	Base Rate
86323 Chino Valley	AZ	Yavapai	District 3	Base Rate
86324 Clarkdale	AZ	Yavapai	District 3	Base Rate
86325 Cornville	AZ	Yavapai	District 3	Base Rate
86326 Cottonwood	AZ	Yavapai	District 3	Base Rate
86327 Dewey	AZ	Yavapai	District 3	Base Rate
86329 Humboldt	AZ	Yavapai	District 3	Base Rate
86332 Kirkland	AZ	Yavapai	District 3	Tier 2
86333 Mayer	AZ	Yavapai	District 3	Base Rate
86334 Paulden	AZ	Yavapai	District 3	Tier 2
86335 Rimrock	AZ	Yavapai	District 3	Base Rate
86336 Sedona	ΑZ	Coconino	District 3	Base Rate
86337 Seligman	AZ	Yavapai	District 3	Tier 2
86338 Skull Valley	AZ	Yavapai	District 3	Tier 2
86339 Sedona	AZ	Coconino	District 3	Base Rate
86340 Sedona	AZ	Coconino	District 3	Base Rate
86341 Sedona	AZ	Coconino	District 3	Base Rate
86342 Lake Montezuma	AZ	Yavapai	District 3	Base Rate
86343 Crown King	AZ	Yavapai	District 3	Tier 2
86351 Sedona	AZ	Coconino	District 3	Tier 2
86401 Kingman	AZ	Mohave	District 4	Base Rate
86402 Kingman	AZ	Mohave	District 4	Base Rate
86403 Lake Havasu City	AZ	Mohave	District 4	Tier 3
86404 Lake Havasu City	AZ	Mohave	District 4	Tier 3
86405 Lake Havasu City	AZ	Mohave	District 4	Tier 3
86406 Lake Havasu City	AZ	Mohave	District 4	Tier 3
86409 Kingman	AZ	Mohave	District 4	Base Rate
86413 Golden Valley	AZ	Mohave	District 4	Tier 3
86426 Fort Mohave	AZ	Mohave	District 4	Tier 3
86427 Fort Mohave	AZ	Mohave	District 4	Tier 3
86429 Bullhead City	AZ	Mohave	District 4	Tier 3
86430 Bullhead City	AZ	Mohave	District 4	Tier 3
86432 Littlefield	AZ	Mohave	District 4	Tier 3
86433 Oatman	AZ	Mohave	District 4	Tier 3
86434 Peach Springs	ΑZ	Mohave	District 4	Tier 3
86435 Supai	AZ	Coconino	District 3	Tier 3

## **Zip Code Rate Table**

Zip Code Rate Table					
ZIP City	St	County	District	Tier	
86436 Topock	AZ	Mohave	District 4	Tier 3	
86438 Yucca	AZ	Mohave	District 4	Tier 3	
86439 Bullhead City	AZ	Mohave	District 4	Tier 3	
86440 Mohave Valley	AZ	Mohave	District 4	Tier 3	
86441 Dolan Springs	AZ	Mohave	District 4	Tier 3	
86442 Bullhead City	AZ	Mohave	District 4	Tier 3	
86444 Meadview	AZ	Mohave	District 4	Tier 3	
86502 Chambers	AZ	Apache	District 3	Tier 3	
86503 Chinle	AZ	Apache	District 3	Tier 3	
86504 Fort Defiance	AZ	Apache	District 3	Tier 3	
86505 Ganado	AZ	Apache	District 3	Tier 3	
86506 Houck	AZ	Apache	District 3	Tier 3	
86507 Lukachukai	AZ	Apache	District 3	Tier 3	
86508 Lupton	AZ	Apache	District 3	Tier 3	
86510 Pinon	AZ	Navajo	District 3	Tier 3	
86511 Saint Michaels	AZ	Apache	District 3	Tier 3	
86512 Sanders	AZ	Apache	District 3	Tier 3	
86514 Teec Nos Pos	AZ	Apache	District 3	Tier 3	
86515 Window Rock	AZ	Apache	District 3	Tier 3	
86520 Blue Gap	AZ	Navajo	District 3	Tier 3	
86535 Dennehotso	AZ	Apache	District 3	Tier 3	
86538 Many Farms	AZ	Apache	District 3	Tier 3	
86540 Nazlini	AZ	Apache	District 3	Tier 3	
86544 Red Valley	AZ	Apache	District 3	Tier 3	
86545 Rock Point	AZ	Apache	District 3	Tier 3	
86547 Round Rock	AZ	Apache	District 3	Tier 3	
86556 Tsaile	AZ	Apache	District 3	Tier 3	